

## **MANISH GUPTA (PGP 1996-1998)**

Over an 18-year journey, Manish as founder and CEO, Indegene has spearheaded and shepherded the spectacular growth of Indegene from a pure Indian start-up to a globally respected healthcare solutions organization. It is one of the successful organization over the last 15-20 years that was started by an IIM-A alumnus and also one of the most successful global healthcare solutions companies built out of India over the last two decades. Under Manish's



leadership and entrepreneurialism, Indegene has not only established an unique and differentiated business model and a value proposition that is driving commercial and medical transformation in global healthcare, it has also set new global standards and benchmarks for world class excellence in HR processes, operations, IP development and innovation, all of which have been recognized by peer groups and industry stakeholders.

Manish's vision and pursuit of excellence in a sustainable organizational culture has resulted in Indegene being voted the #1 Professional Services Employer and among India's 100 Greatest Places to Work every year since 2012. . Indegene has also received several accolades for its innovative people practices and implementation of technology in HR from forums such as the World HRD Congress, Talent Acquisition League, Working Mother and Business World.

Indegene's aggressive organic growth augmented by a global M&A strategy has led to an integrated, global footprint having offices across 15+ locations and motivated employees from 30+ different countries working together to change the healthcare industry. Under his leadership, Indegene has also been able to successfully integrate these acquisitions to create a formidable organization and compelling proposition for the Pharmaceutical Industry.

Prior to founding Indegene, Manish had professional stints at Infosys and ANZ Grindlays. He did his B.Tech. in Mech. Engg. from IIT BHU in 1994 and PGP at IIM-A in 1998. Despite being a first-generation entrepreneur with no family background in running businesses, Manish has demonstrated a rare blend of strategic insight, business acumen, people management, M&A skills and ability to take calculated risks as befits a true entrepreneur. These attributes combined with a razor sharp focus on execution and profitability has enabled Manish to set Indegene on a path of industry leadership and super-normal growth.