

## ***PRAKASH JHANWER (PGP 1996-98)***

Prakash Jhanwer is the Regional Head of South East Asia and China region at Olam International, the leading agri-business operating from seed to shelf in 70 countries, supplying food and industrial raw materials to over 16,200 customers worldwide. Listed on Singapore Stock exchange, Olam is ranked amongst the top 10 agri commodity companies globally.



Prakash joined Olam as a Management Trainee in 1998 and has worked in multiple countries over his 18 years career with Olam.

In his current role, he is based in Singapore and is overall in-charge of one of the largest business regions for Olam. This comprises of 8 countries - China, Vietnam, Indonesia, Thailand, Myanmar, East Timor, PNG and Laos with an employee base of 7,000. The overall turnover of the Region is about US\$ 1.8 billion. This includes managing overall P/L, operations, finance, M&A and driving strategy for the Region. His key achievement has been to scale up Olam's operations in these countries making South East Asia & China region the fastest growing region within Olam. He has been able to turnaround non performing businesses and formulate a differentiated strategy both at a portfolio as well as SBU level.

Prior to becoming the Regional Head, Prakash was the Country Head for the Vietnam operations. In this role he was responsible for developing and growing the 4 large businesses in Vietnam – Coffee, Cashew, Spices and Rice. Under his leadership, Olam Vietnam established itself in leadership position across these product lines growing from employee base of 500 to 5,000 and established Olam as among the 100 corporates in Vietnam.

He has also worked in the Risk Control vertical and has been instrumental in rolling out risk policies for the overall company, managing market, credit and counterparty risks for the overall group. He started his career with Olam working as a Branch Manager in East Africa.